

Mutual Fund Account Application Form



New Client KYC Update
 Joint / Spousal Information

Client Information

Title _____
 First Name and Initial _____
 Surname _____
 Address _____ Phone _____
 City _____ Province _____ Postal Code _____
 Social Insurance Number _____ Birth Date (mm/dd/yyyy) _____
 Email _____ **Statement Delivery**
 E-statements
 I.D. #//Type//Location _____

Title _____
 First Name and Initial _____
 Surname _____
 Address _____ Phone _____
 City _____ Province _____ Postal Code _____
 Social Insurance Number _____ Birth Date (mm/dd/yyyy) _____
 Email _____
 I.D. #//Type//Location _____

KNOW YOUR CLIENT INFORMATION: The following Information is Required Due To Securities Regulations

Approximate Income <input type="radio"/> Under \$25,000 <input type="radio"/> \$25,000 - \$49,999 <input type="radio"/> \$50,000 - \$74,999 <input type="radio"/> \$75,000 - \$99,999 <input type="radio"/> \$100,000 - \$124,999 <input type="radio"/> \$125,000 - \$199,999 <input type="radio"/> \$200,000 - \$999,999 <input type="radio"/> \$1 million and over <input type="checkbox"/> Includes Spouse	Approximate Net Worth: Liquid Assets _____ Fixed Assets _____ Liabilities _____ Total _____ <input type="checkbox"/> Includes Spouse	Knowledge <input type="radio"/> Sophisticated <input type="radio"/> Good <input type="radio"/> Fair <input type="radio"/> Novice
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#	Plan # / Type	Investment Objective				Risk Tolerance						Time Horizon in years						Leveraged	
		Safety %	Income %	Growth %	Speculation %	Very Low %	Low %	Low Medium %	Medium %	Medium High %	High %	<1	1 to <3	3 to <5	5 to <10	10 to <20	20 +		
1																			
2																			
3																			
4																			
5																			
6																			

Employment Information Occupation _____ Employer _____	Banking Information Bank Name _____ Branch _____ Account # _____
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Are you a foreign politically exposed person? Yes No Title: _____
 I have read the client complaint procedures document explaining how to file a complaint. Yes
 Does anyone other than you, the Applicant, have any financial interest in this account? (if yes, complete Trading Authorization Form) Yes No
 Have you, the Advisor, met with the client in person? Yes No

Notes:

Trading Authorization
 I authorize and direct Sterling Mutuals Inc. to conduct transactions on my behalf pursuant to specific instructions on a trade by trade basis. I further direct Sterling Mutuals Inc. to register my account in the name of its trustee or designated nominee where applicable. I agree to indemnify and hold Sterling Mutuals Inc. harmless from and to pay promptly for any losses. Personal information will be held in the strictest confidence and only released to third parties for the execution of orders or for regulatory purposes. Sterling Mutuals Inc. is compliant with current PIPEDA legislation. Sterling's complete "Privacy Policy" is available on our web site at www.sterlingmutuals.com/Privacy or upon request to our Privacy Officer. This authorization is valid until cancelled by me, by written notice to Sterling Mutuals Inc. 880 Ouellette Ave., 9th Floor, Windsor, ON N9A 1C7.

I/We have reviewed both pages of this application and to the best of my/our knowledge is complete and accurate. Scanned Entered Page 1 of 2

Client Signature _____ Date _____ Representative Name _____ / _____
 Joint Signature (if applicable) _____ Date _____ Representative Signature Guarantee _____ Date _____

Compliance Use Only Compliance _____ Branch Manager _____ SMI 0111 Review Date _____	Compliance/Approval Date _____ Date _____
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DISCLOSURE STATEMENT AND ACKNOWLEDGEMENT

1. Sterling Mutuals Inc. (Sterling) is a Level 4 Mutual Fund Dealer and Member of the Mutual Fund Dealers Association of Canada.
2. **Suitability of Investments.** It is our responsibility to ensure that the products we recommend to you are suitable for your specific investment objectives, your financial position, and the level of risk you are willing to assume, regardless of which product and the nature or source of any compensation we may receive from the purchase transaction. Your Representative is required to gather certain information in order to properly advise you regarding your investments. This information allows us to confirm suitability and to administer your account.
3. **Dual Occupation.** Your Representative may also be licensed to sell insurance products. He/she does not do so in his/her capacity as an agent of Sterling Mutuals Inc. The sale of insurance products is not the business of or under the supervision of Sterling, and Sterling will not be liable or responsible for such activities.
4. **Warning** - It is important that you understand the following:
 - (a) Past performance of a mutual fund is not necessarily an indication of future performance and therefore future performance cannot be guaranteed.
 - (b) Investment in mutual funds is not covered by the Canada Deposit Insurance Corporation.
 - (c) Mutual Fund investments registered in the nominee name of Sterling Mutuals Inc will be covered by the Investment Protection Corporation. For full details, see the IPC documents or go to www.sterlingmutuals.com for further information.
 - (d) Although generally liquid investments, mutual funds are normally considered long-term investments and their market value will fluctuate.
5. **Dealer Compensation.** The following is a summary of dealer compensation available to distributors of mutual fund securities:
FRONT-LOAD FUNDS- Funds that are sold on sales charge basis ("front-end-funds") require the deduction of a sales commission from the amount of your purchase order. The net amount of your investment is then invested in securities of the fund at net asset value.
DEFERRED-LOAD FUNDS- Funds that are sold without an initial sales charge require no deduction from the amount of your purchase order at the time of purchase, but your investment may be subject to a redemption charge if the securities that you purchase are redeemed within a specific time after purchase. Under the deferred charge method of purchase the distributing or carrying dealer receives a sales commission at the time of purchase arranged by the fund sponsor.
SERVICE FEES (Trailer Commissions)- Service fees or trailer commissions are generally paid by a fund sponsor to a dealer as long as the dealer's clients maintain their investments in the fund. Service fees encourage dealers to provide on-going services to their clients after the date of purchase, for which no sales commission would otherwise be received. Some fund sponsors do not pay service fees to dealers. Mutual fund companies generally pay a higher service or trailing fee to my financial advisor on front-end load mutual funds as compared to deferred load funds.
OTHER SALES INCENTIVES- Many fund sponsors also provide additional sales incentives compensations to dealers to promote distribution of their sponsored funds. Common sales incentives include: marketing support programs providing for reimbursement of advertising or promotional expenses incurred in the solicitation of fund sales; sales conferences and educational programs held at locations in Canada or the continental United States. All sales incentives are subject to review by Sterling and must comply with the requirements of the Mutual Fund Sales Practice Code and the Rules of the Mutual Fund Dealers Association of Canada.
6. **Leveraging** – Using borrowed money to finance the purchase of securities involves greater risk than a purchase using cash resources only. If you borrow money to purchase securities, your responsibility to repay the loan and pay interest as required by its terms remains the same even if the value of the securities purchased declines.

DESCRIPTION OF TERMS

Time Horizon – The period from now to when you will need to access a significant portion of the money you invest in this account.

Risk Tolerance – Your willingness and ability to assume risk and should reflect the relative weighting of the types of investments you wish to hold in the account.

Very Low – Low risk investments demonstrate a low volatility and are for investors who are willing to accept lower returns for greater safety of capital and may include such investments as Canada Savings Bonds, GICs and money market mutual funds.

Low – Low risk investments demonstrate a low volatility but a higher volatility than those described above and may include bond funds.

Low Medium - Low Medium risk investments demonstrate a low to medium volatility but a higher volatility than those described above and may include bond or income funds.

Medium - Medium risk investments demonstrate a medium volatility and are for investors that are looking for moderate growth over a longer period of time and may include Canadian dividend, Canadian equity, U.S. equity and certain international equity funds.

Medium High - Medium High risk investments demonstrate a medium to high volatility and are for investors that are looking for long term growth and may include funds that invest in smaller companies, specific market sectors or geographic areas.

High - High risk investments demonstrate a high volatility and are for investors who are growth oriented and are willing to accept significant short term fluctuations in portfolio value in exchange for potentially higher long term returns and may include labour-sponsored venture capital funds or funds that invest in specific market sectors or geographic areas such as emerging markets, science and technology, or funds that engage in speculative trading strategies.

Investment Objectives

Safety - Purchases will be allowed in the following categories: Cash, GICs and Money Market Funds.

Income - Your objective is to generate current income from your investments and you are less concerned with capital appreciation. Investments that will satisfy this objective include fixed income investments such as funds that invest in bond, money market instruments and possibly dividend paying equities.

Growth - Your objective is capital appreciation and current income from investments is not a requirement. This may lead you to hold a relatively high proportion of funds that invest in equities if you also have a higher risk tolerance and long term time horizon.

Speculation - Equity investments that are high in risk. These investments have the potential of enhanced returns but there is also the risk of losing all your money.

I/We confirm that I/We have read the above disclosures.

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Client Name _____

Client Signature _____

Date _____

Representative Name _____

Dealer / Rep # _____

Joint Signature (if applicable) _____

Date _____

Representative Signature Guarantee _____

Date _____

Compliance Use Only	Compliance/Approval
Compliance _____	Date _____
Branch Manager _____	Date _____
SMI 0111 Review Date _____	